# OB PRIVATE



"Uniting luxury property, travel and unique experiences, OB Private provides unparalleled expertise and exclusive access to the world's most coveted homes and villas, empowering our clients to live the life they've always envisioned."

> Charlie Gibson Managing Director

## **OB PROPERTY** *Prime* real estate

A beacon in the real estate sector, we offer unmatched access to London's most exclusive properties with a team of seasoned and accomplished negotiators who are among the most experienced and successful in *Prime Central London*.

## **OB TRAVEL** *Luxury* private travel

With a handpicked portfolio of outstanding villas and hotels, our team are dedicated to curating luxury holidays in the world's most sought-after destinations.

## **OB CIRCLE** *Inside* London

LA ZAL

An insider's guide to "*what's on*" in our neighbourhoods. Rooted in community, we bring our clients exclusive invitations to private events and openings, access to off-market properties, and our coveted Neighbourhood Directory.







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# The OB journey

*OB Private* was founded to challenge the traditional real estate model - offering a more *personal, connected*, and *seamless* experience. What began as a shared desire between friends to live a *life less ordinary* in London's best homes and villas has grown into a highly sought-after international service for those *in the know*.

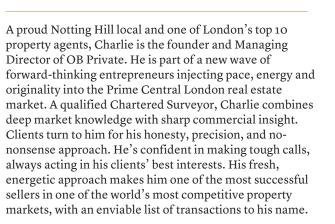
As clients turned to us not only to buy or sell but to rent second homes and find trusted places to stay around the world, OB naturally evolved. *OB Travel* was created to *bridge property and lifestyle*, followed by OB Circle - a private network for OB clients exclusively, offering access to *off-market properties, events,* and *unique experiences*.

Today, OB Private unites OB Property, OB Travel, and OB Circle into *one forward-thinking brand* - shaping the future of real estate through expertise, creativity and connection. It's an approach built on trust, driven by passion, and designed to unlock the lifestyle you've always envisioned.

# Meet our founders

### Charlie Gibson

MANAGING DIRECTOR ARLA, MRICS



CHARLIE@OBPRIVATE.CO.UK T +44 (0)77 91 32 83 44 @CHARLESCOG



### George Vernon

LETTINGS DIRECTOR ARLA, MRICS



George Vernon, co-founder and MRICS qualified, began his career in property with some of London's most prestigious clients. As a consummate socialiser, George is not only full of insider knowledge, but he comes with the experience of working alongside property giants such as Grosvenor, The Crown Estate and Howard De Walden. Based in our Notting Hill office, George is a local resident and a core part of the community, known for his extensive network and warm relationships with everyone from local business owners to long-time residents. His impressive contact list makes him one of the most knowledgeable lettings agents in London. We call him our in-house chameleon because he gets on with everyone, and when it comes to new opportunities, he comes with eyes in the back of his head.

GEORGE@OBPRIVATE.CO.UK T +44(0)77 949 196 51 @GEORGEVERNONOBPRIVATE



# Mayfair HQ *Our heritage, our home*

33 BRUTON STREET, MAYFAIR, W1J 6QU OPENING HOURS: WEEKDAYS 9AM-6PM



Located on Bruton Street, just off Berkeley Square and Bond Street, our upper-floor office is *private, discreet*, and built for *serious conversations*. From this elevated setting, we work with *buyers, sellers, landlords* and *investors* across Mayfair's most sought-after addresses - advising on *prime homes, high-value rentals* and *strategic acquisitions*. Whether you're purchasing for personal use or long-term investment, we combine deep local insight with total discretion.

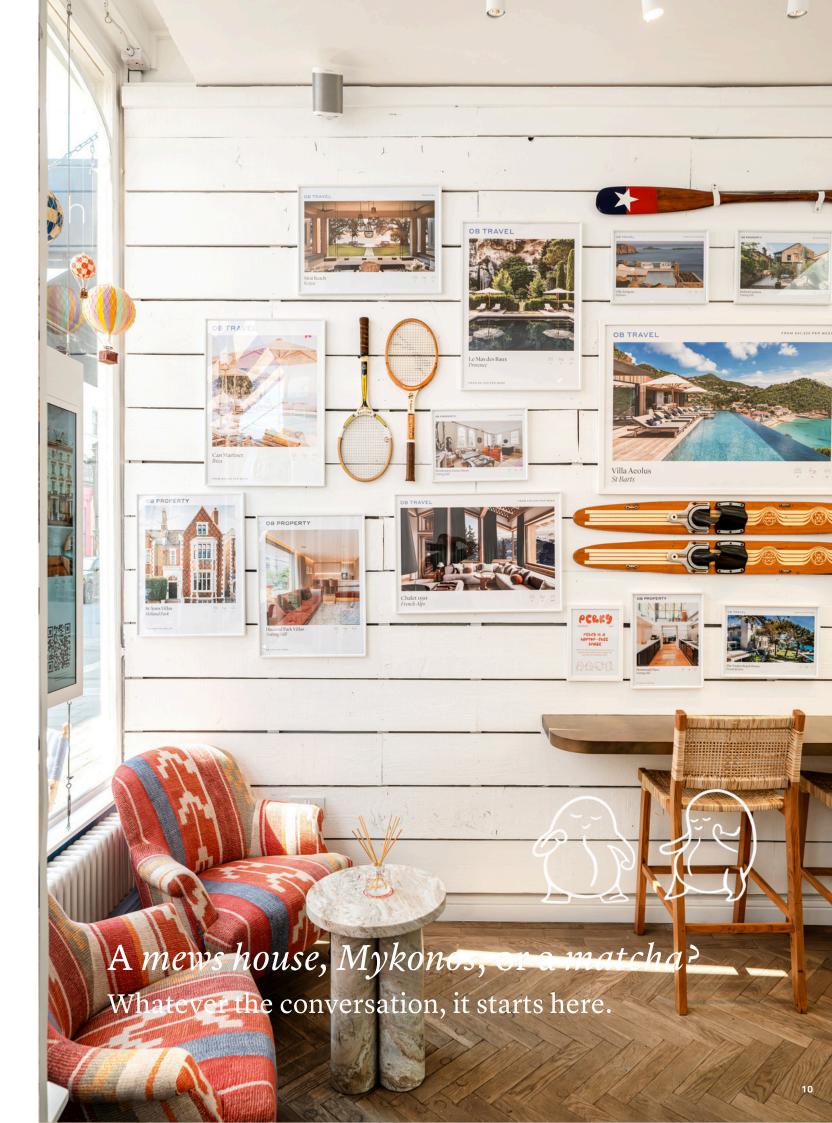
No storefront. No noise. Just smart advice, exclusive opportunities, and results that speak for themselves.

# Notting Hill Bringing people & places together

170 WESTBOURNE GROVE, NOTTING HILL, W11 2RW OPENING HOURS: WEEKDAYS 830AM-6PM



More than a *workspace*, our Westbourne Grove office is designed for *connection* - complete with a dedicated espresso bar at its heart. This is where OB Private's three pillars of Property, Travel, and Circle come together, turning real estate into something more: a curated lifestyle, a community, and a fresh approach to the industry. As we continue to *innovate* and *challenge tradition*, our Notting Hill office *redefines what it means to work with an estate agent*.



## Meet our advisors

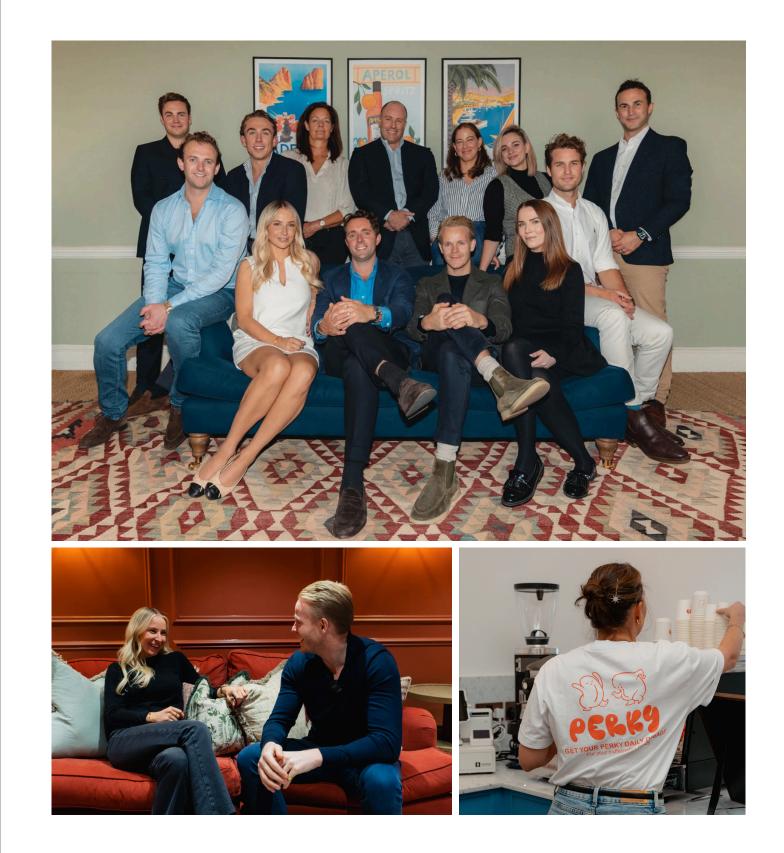


Scan to meet the OB team

OB Private is built around one of London's *best-connected* and *most dynamic* teams - with a reputation grounded in trust, integrity and loyalty. Spanning property, travel, marketing and client experience, our team brings together experts from across the luxury space - from seasoned negotiators and destination specialists to creative marketers and community curators.

What unites us is our mindset: personal, proactive, and always guided by our values. We act with integrity, deliver with creativity, and build lasting connections - within our team, for our clients, and across our global network. It's this culture of care and collaboration that makes OB Private different - and why our clients return to us, time and again.

**OB** Private hires individuals who don't just fit the job; we hire people we like, trust and can rely on.



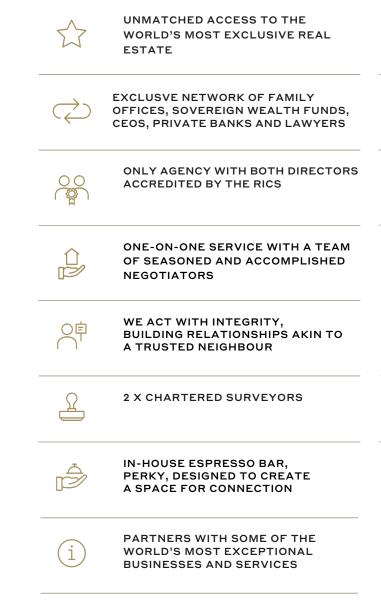
# Marketing that moves



At OB Private, we create campaigns that turn properties into aspirations. Every strategy is guided by insight and shaped by bold, creative thinking - ensuring your property reaches and resonates with the right audience. We activate the most effective mix of channels: editorial storytelling, cinematic content, curated events, targeted digital, and discreet off-market exposure - all powered by access to the right people and platforms.

With a trusted UHNW network and global reach, we don't just generate interest we convert it. It's a focused, proven approach that consistently delivers in the most competitive markets.

# The OB Difference



**** •***	COMPLIMENTARY PROPERTY MANAGEMENT SERVICE FOR THE FIRST YEAR
	EXTENSIVE INTERNATIONAL CLIENT BASE OF UHNWI'S
$\bigotimes^{\bigotimes}$	AT THE CENTRE OF IT ALL WITH HQ'S IN THE HEART OF MAYFAIR & NOTTING HILL
$\bigotimes$	HANDPICKED PORTFOLIO OF PRIVATE PROPERTIES IN SOUGHT-AFTER DESTINATIONS WORLDWIDE
A A A A A A A A A A A A A A A A A A A	MODERN, OUT-OF-THE-BOX MARKETING THAT CAPTIVATES AND CONNECTS
Ø	PRIVATE MEMBERS CLUB, OB CIRCLE, WELCOMING YOU TO A COMMUNITY ROOTED IN SHARED VALUES AND CONNECTIONS
S3	CURATED TRAVEL EXPERIENCES, FROM PRIVATE VILLAS TO JET CHARTERS AND YACHT RENTALS

**OFF- MARKET PROPERTY** 

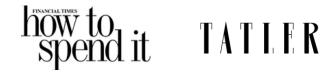
COLLECTION

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# Visibility *with intent*



We bring this strategy to life through a planned calendar of campaigns - from neighbourhood-led content like our Notting Hill Natives series to partner features and editorial moments. Social, digital, press and events all work together to extend reach, build relevance, and place your property at the centre of the conversation.





Robb Report

## 42% of our clients are under 35 A generation choosing OB Private for access, insight, and a lifestyle that goes beyond the sale.

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# OBPROPERTY

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We're not just another real estate agency. We're driving a *whole new approach* to luxury property worldwide.

## **OB PROPERTY** *Prime* real estate

## About: OB Property

OB Property offers a *seamless, highly personalised* prime real estate service whether you're *buying, selling or letting* in Central London. Our RICSaccredited partners and super-prime specialists bring decades of experience in managing London's most exclusive properties. Clients benefit from one consistent point of contact from *start to finish* - an approach that builds trust delivers results, and often leads to lifelong relationships. Our 96% repeat business is a testament to this. Through our Private Office, we offer both open-market and discreet offmarket opportunities - always guided by integrity, insight and absolute discretion. We're here to help you *buy better, sell smarter and let with confidence*.

## Meet our Notting Hill experts

## Charlie Gibson



HEAD OF SALES & MANAGING DIRECTOR ARLA, MRICS

A proud *Notting Hill local* and one of London's top 10 property agents, **Charlie** is the founder and Managing Director of OB Private. He is part of a new wave of forward-thinking entrepreneurs injecting pace, energy and originality into the Prime Central London real estate market. A qualified Chartered Surveyor, Charlie combines deep market knowledge with sharp commercial insight. Clients turn to him for his honesty, precision, and no-nonsense approach. He's confident in making tough calls, always acting in his clients' best interests. His fresh, energetic approach makes him one of the most successful sellers in one of the world's most competitive property markets, with an enviable list of transactions to his name.

CHARLIE@OBPRIVATE.CO.UK T +44 (0)77 91 32 83 44 @CHARLESCOG

Kim Oldham



LETTINGS DIRECTOR

Head of Lettings for our *Notting Hill* office, **Kim** began her career in the property industry in 2013 and over the last decade has honed her expertise in the highly competitive lettings market. Though a *Royal Borough of Kensington and Chelsea* veteran, *for the past eight years*, Kim has dedicated herself to Notting Hill, cultivating an unparalleled knowledge of the area and fostering an exceptional reputation among local landlords.

KIM@OBPRIVATE.CO.UK T +44 (0)78 52 63 64 03 @KIM\_INNOTTINGHILL

## Meet our Mayfair experts

### Harvey Cyzer

HEAD OF PRIVATE OFFICE

**Harvey** has over 25 years of professional experience within the luxury real estate industry including 12 years as a Proprietary Partner at Knight Frank, the world's largest private property firm. During his time at Knight Frank, while taking responsibility for the Mayfair office, he oversaw the Prime Central London offices including Belgravia, Knightsbridge, Chelsea, Kensington and Victoria. Harvey has been responsible for many of the record-breaking Central London sales and his clients The Grosvenor Estate, The Crown Estate and many of London's successful developers including Finchatton.

HARVEY@OBPRIVATE.CO.UK T +44 (0)79 19 30 31 35

### Ross Harvey

LETTINGS DIRECTOR

**Ross** heads up OB Private's Mayfair Lettings division, bringing *over 18 years of experience* in Prime Central London and country lettings. Prior to joining OB Private, Ross was a *Partner at global property firm Knight Frank*, where he led the Ascot and Virginia Water offices - *overseeing high-value homes across Surrey*, *Berkshire and the Wentworth Estate*. He also previously ran a respected independent agency on Portman Square, Marylebone. His deep market knowledge and proven track record across the super prime sector now underpin OB Private's lettings presence in Mayfair and the wider West End.

ROSS@OBPRIVATE.CO.UK T+ 44 (0)79 03 05 04 98 @ROSSDHARVEY





# Services

#### SELLING

Try us out. We're different. No-one does it quite like we do, and our results prove it. With Charlie and George, both chartered surveyors, you're in expert hands. From start to finish, your dedicated advisor works exclusively for you, guiding every decision and taking the stress out of the process.

#### BUYING

Buying a home or residential investment is one of the most important decisions you'll ever make. We understand that property is personal, and we are here to support you every step of the way. With decades of experience, expertise, and exceptional personal service, we strive to make the process as efficient and enjoyable as possible.

#### RETAINING

If you want one dedicated expert, zero conflicts of interest, and complete discretion - retain us. You'll get full market coverage, including exclusive off-market opportunities and first access to the best properties. Your advisor works solely for you, securing your dream home at the best possible price - with none of the hassle.

#### LETTING

Whether you're letting a single property or managing a large portfolio, we provide expert guidance every step of the way. From navigating complex legislation to offering clear, practical advice, we make the process seamless. We take pride in matching the right tenants with the right properties - a skill that has earned the trust of major estate owners, including Grosvenor, The Crown Estate, and, most recently, Howard De Walden.

#### RENTING

Whether you're relocating from abroad or just around the corner, seeking a short-term stay, visiting temporarily, or looking for a long-term home, our specialist advisory team is here to help you find the ideal rental. Our foundation is built on honest, accurate advice - always.

#### **PROPERTY MANAGEMENT**

From pre-tenancy preparations to ongoing maintenance, compliance, and tenant support, our dedicated property management team oversees every detail - ensuring your property is flawlessly maintained and completely stressfree.

- SALES
- LETTINGS
- ACQUISITIONS
- NEW HOMES
- OFFICIAL RECEIVER SALES
- INVESTMENTS
- PROBATE

- BUY TO RENT
- SHORT STAYS
- CORPORATE LETTINGS
- INTERNATIONAL RELOCATION
- **PROPERTY MANAGEMENT**
- DESIGN AND REFURB
- PROPERTY STAGING



**OB PRIVATE** 

# How we will market your property



SIMPLE, FAIR AND BALANCED TERMS

#### **OB PRIVATE: OFF MARKET**

Leverage our off-market database to discreetly introduce your home to qualified buyers and trusted agents acting exclusively on behalf of their clients – before it officially goes to market.





#### BESPOKE CREATIVE

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Our in-house content creator, *Thirty Six Productions*, will produce outstanding videography and shoot beautiful photos of your home with a virtual tour, accurate floor plan, a comprehensive description of your property and, where appropriate, a unique handdrawn illustration. The end product: striking creative to support our amplified marketing efforts.

#### OPEN MARKETING

Your property will be presented on our design-focused, award-winning website, across our social media platforms (from TikTok to Instagram) and on leading property portals, including Rightmove, Zoopla and LonRes. We invest heavily in these portals, ensuring that your property receives maximum exposure.



**VIDEO & SOCIAL MEDIA** 

## THIRTYSIX.

Our creative talent is the driving force behind our future. Through our in-house production company, Thirty Six, we're recruiting the next generation of visionaries from cutting-edge platforms like TikTok. We're not just shaping content – we're redefining the future of real estate. Across Instagram, YouTube, LinkedIn, TikTok, and Pinterest, our innovative video and digital content sparks millions of engagements every month, setting new standards in the industry.

#### DIGITAL ADVERTISING

At OB Private, our property marketing leverages a robust digital approach. We make significant investments in digital advertising, employing PPC, targeted campaigns, and digital PR to connect with the right audience effectively. Strategic partnerships and exclusive ad placements ensure your property stands out, gaining maximum visibility in a crowded market.

#### THE OB NETWORK

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With a combined coverage of over 93 years in Mayfair and 21 years in Notting Hill, our powerful black book of contacts is the envy of every other agent.

STAT 83% of all deals have come from our existing black book.

#### **PARTNERSHIPS & EVENTS:**

OB Private curates exclusive events and strategic partnerships designed to showcase your property in unforgettable ways. From sophisticated soirées, complete with oysters and champagne, to intimate gatherings with handpicked guests and collaborations with luxury brands and bespoke artisans, we create immersive experiences that captivate the right audience.

#### GLOBAL REACH

In a generation where no one is out of reach, our global network thrives on unmatched connectivity. From family offices and sovereign wealth funds to CEOs, private banks, and elite legal counsel – we connect you with an exclusive international clientele.

STAT The OB Private team has a combined following of over 650k on Instagram

#### DEDICATED CLIENT FEEDBACK

You'll have a dedicated point of contact from start to finish, ensuring a seamless experience and handling tough negotiations to achieve the best results. We continuously track your property's marketing performance, providing weekly updates and refining our strategy as needed to maximise impact.

# Notable d*eals*



CODRINGTON MEWS, NOTTING HILL W11

Sale for **£3.3m** (£2,035/sq ft), ranking as *the 13th* most expensive mews property in W11's history. Exchanged and completed in just 2 weeks.



"I just wanted to take a moment to say thank you. Your whole team have been absolutely fantastic. It's been such fun working alongside you. Your wisdom and impressiveness are matched only by your kindness and patience, which we've greatly appreciated."

SOPHIE HOLDSWORTH, CODRINGTON MEWS



2 WILTON ROW, BELGRAVIA SW1X

**Record rent** achieved in Belgravia £6,800 pw for a 2-year Tenancy

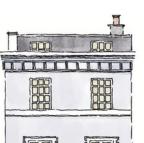
"Having been active in the West End rental market for the last 10 years, we have learnt to appreciate OB Private highly. They are always on top of what's available in the market and understands our preferences very well."

RUDD RUSTAD - CHAIRMAN NORECO









An idyllic Kensington residence boasting a beautifully appointed first-floor drawing room and a generous private garden.



7

private garden.



5

27

#### SOLD | CASTLEMAINE HOUSE, ST JAMES'S GUIDE PRICE £21,950,000

A once-in-a-lifetime opportunity to own a fifth four flat with fabulous west-facing views over Green Park with the benefit of a large balcony and parking.

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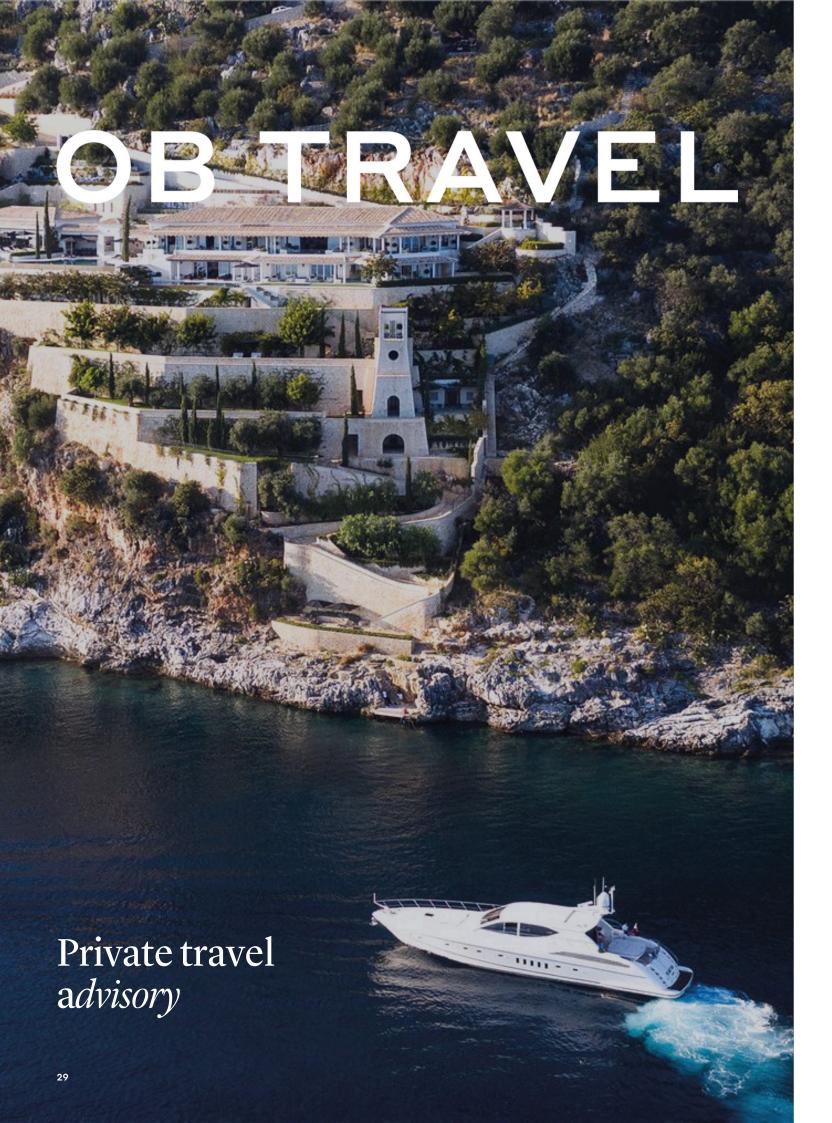
#### SOLD | THURLOE STREET, SOUTH KENSINGTON GUIDE PRICE £6,250,000



#### LET | CHEPSTOW CRESCENT, NOTTING HILL GUIDE PRICE £7000 PW

Set on one of Notting Hill's most sought-after and stylish streets, this beautifully renovated five-bedroom home is thoughtfully arranged over five floors and includes a

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## **OB TRAVEL** *Luxury* private travel

## About: OB Travel

OB Travel is a *private travel advisory* offering access to a fully integrated portfolio of *second homes and luxury villas* in the world's most sought-after destinations. Many of these are owned by OB clients who have bought, sold or rented with us creating a trusted network of like-minded hosts and guests. Led by an expert, experienced team, OB Travel *plans and manages every type of trip* - from relaxed villa stays and last-minute escapes to milestone celebrations and once-in-a-lifetime journeys. Alongside our off-market portfolio, clients enjoy exclusive hotel benefits and tailored access *to private jets, yachts*, and *bespoke experiences* through our global travel partners. It's a seamless extension of the OB Private lifestyle - curated, discreet, and deeply connected. OB villa collection





Sirai Beach *Kenya* 



La Grand Jardin *Cannes* 



Castiglione Ugolino *Umbria* 



Villa Tamara *Mykonos* 



### Casa della Nonna *Puglia*



### Villa Panemorfi *Corfu*



Spirit of Son Fuster *Mallorca* 



Le Mas des Baux Provence, France

# **OB** hotel privileges

# Afewof our favourites





THE PENINSULA PENCLUB

FOUR SEASONS PREFERRED PARTNER



"Planning a city stopover, an extra night before your villa, or a longer escape? We'll ensure your stay includes the best available terms, quietly and efficiently."

As part of your OB Private experience, you have exclusive access to the world's *leading hotels* - with a set of benefits designed to make every stay that little bit better. Think preferential rates, upgrades, late check-out, champagne and more.







## BELMOND **BELLINI CLUB**





Scan the QR code for more information

# OB Travel experiences

At OB Travel, we don't just plan trips -we curate unforgettable moments. Our insider connections and meticulous attention to detail ensure that no request is too big, too small, or too extraordinary.

# A quintessentially British partnership



OB Private is built on *expert knowledge and connections*, ensuring our clients experience places in a way that few others can. *Thunder Aviation* brings that same ethos to private travel – *offering precision, efficiency*, and access to remote estates without the delays of conventional travel. Together, we are reviving the classic country house weekend, offering tailored stays where everything is taken care of, from arrival to departure. This is about doing things properly – great company, thoughtful hospitality, and experiences that feel both natural and extraordinary.



# BCIRCLE

re invited to join OB le: our *client-only* inner tum.

## OB CIRCLE Inside London

## About: OB Circle

OB Circle is our invitation-only network, created exclusively for clients who buy, sell, let, rent or travel with OB Private. Once you're part of the OB family, you gain access to a curated world of property, people and privilege - designed to elevate your lifestyle beyond the transaction.

#### The notice board

An invitation-only community network where like-minded individuals connect, collaborate, and exchange ideas, opportunities, and local finds.

#### **Off-market properties**

Gain direct access to some of the most private off-market properties - both at home and abroad - through our password-protected members' area.

#### Private events and exclusive experiences

Enjoy an enviable social calendar with exclusive, invite-only access to the best events and value-added experiences through our partners.

#### **OB** Directory

Receive personal introductions to the most trusted and sought-after professional services.



# Access meets *audience*



Through partnerships with platforms like ONDA, our clients enjoy insider access to some of the world's most prestigious private members' clubs. At the same time, we leverage these exclusive networks to present prime properties to a like-minded audience. It's a dual advantage – enhanced access for our clients, and strategic, targeted exposure for your property within the circles that matter most.

# ONDA

Partners



We've partnered with some of the world's most exceptional service providers – each aligned with our commitment to bespoke experiences and a highly personalised approach. From curating exclusive events and strategic collaborations to connecting clients with trusted experts across property and travel, our network is your gateway to tailored, world-class support.

# At the centre of everything



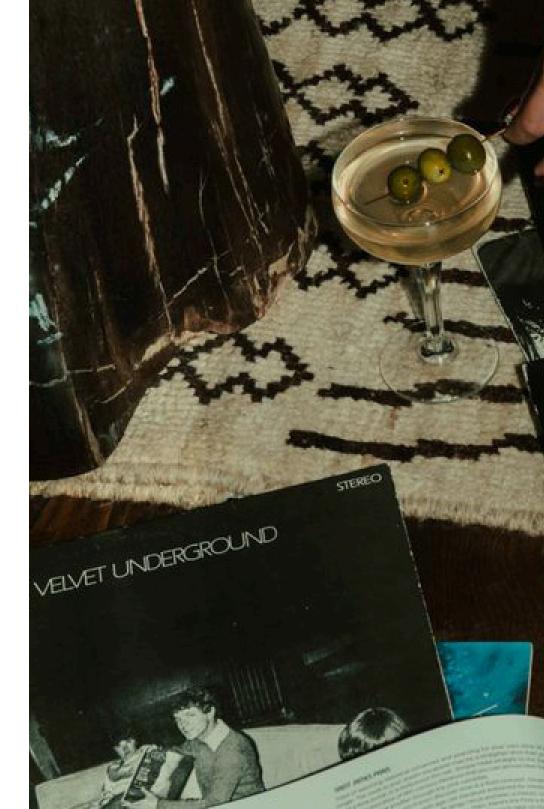
Our team of experts thrive on guiding you on the need to know on everything and everyone to make the most of life in London. But, what's better than a phone call here or an email there about where to go for dinner tonight or what upcoming exhibition is a must-see, is a comprehensive guide to the best of our communities, all year round.

This is our Directory. Available exclusively to OB clients.

"OB Circle is our most valuable currency where long-term relationships and real results are made possible through trust, discretion, and alignment."

## Partner with us

We collaborate with like-minded brands across our directory, events and content platforms. To explore partnership opportunities, get in touch.





As a valued client, enjoy 25% off all drinks.

# Get in touch

Follow us on Instagram and TikTok: @oliverbernardprivate

### Mayfair HQ

33 Bruton Street, Mayfair, W1J 6QU T+44 207 118 0747 info@obprivate.co.uk

Opening times: 9am – 6pm

T +44 203 582 0223









### Notting Hill HQ

170 Westbourne Grove, Notting Hill, W11 2RW info@obprivate.co.uk

Opening times: 8.30am - 6pm

